

23 September 2021 - George Knight, Training Consultant

MASTERING YOUR INBOX

Working Together, with Tech!

Some things remain the same

- Timekeeping
- Confidentiality
- There's no such thing as a silly question
- Experiment and take risks – see possibilities not limits
- Respect – space and values for others
- Participation – involvement/contribution
- Bit of fun!

Some things because we're virtual

- Where possible, video always on during whole group or breakout room discussion
- Audio switched off unless speaking
- When we break, whether as a group or you need a break, feel free to switch AV off

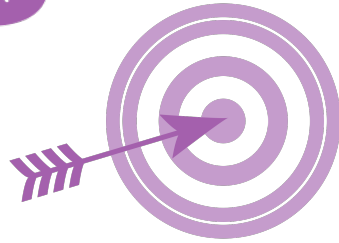
With the end in mind...



Prepare



Train



Targets



Implement



Review



Teach



Share

Key takeaways

- Developing your own communication style
- Effectively managing communication
- Tools to support your communication

Before communication

What is the biggest communication challenge you face?

100+

Per day

*What is important is seldom urgent,
and what is urgent is seldom
important.*

Dwight D. Eisenhower

Modern communication

- Occurs over multiple channels
- No longer focus on just email
- More than one way to communicate



Communication channels

- Email
- Work collaboration tool (Teams, Slack etc)
- Phone calls
- Texts / messaging
- Face to face
- Other?

Which is the best to use?

TASK: Communication channels

- What are the pro's and con's of the following:
 - Email
 - Work collaboration tool
 - Phone calls
 - Texts



Communication channels task

Email

- Pro:
 - Audit trail
 - In your own time
 - Permanent record
 - Gives you time
 - Links to outlook calendar
 - Accessible
 - Easier than picking up the phone?
 - You can CC
 - Quick
- Cons
 - Quantity
 - CC
 - Passive aggression
 - Easy to waffle
 - Reply all
 - Can be confusing, one dimensional

Work collab tool

- Pros:
 - Face to face
 - See peoples expressions
 - Video chat
 - Increased collab
 - Quick short messages
 - Fills a void missed from office
 - Screen share
 - Multitask?
- Cons:
 - New technology
 - No recording unless minutes
 - Messages pop right away
 - Learning to use it
 - Poor internet / bad connection
 - Distracting
 - Saying Unmute
 - Things getting lost in chat

Communication channels task

Phone calls

- Pros:
 - Instant answer
 - Best way to make a decision
 - Sense of tone
 - Personal
 - Hard to be ignored
 - Quicker to explain
- Cons:
 - Ties you up
 - Interruption
 - Personal phone
 - Mobile reception
 - Not recorded
 - Catch at bad time
 - Hard to keep short

Texts

- Pros:
 - Quick
 - Accessible
 - Sharing photos
 - Outside of work chat
 - Stored history of chat
 - Asking multiple at one time
 - Control notifications
 - Share good news
- Cons:
 - Pressure to reply
 - Can feel like a personal space
 - People can see read receipts
 - Not everybody wants to be in a whatsapp
 - Annoying notifications
 - FOMO

It is about prioritising

- My communication order:
 - Urgent: Phone calls
 - Important, but not for reference: Teams / Texts
 - For later reference: Email
 - Non-work: Texts

Getting it right

- Internally
 - I now only receive emails that are about something I will need to reference or action
- Externally
 - Still use like normal for most clients
 - Slowly moving clients to more natural channels
 - Texts / Phone calls

Talk to your colleagues

- If you need me urgently call me
- If you want to mention something to me text or message me
- If you think I will need to keep a reference of that info email me

Your priority order?

- What is your priority order?
 - Out of:
 - Email
 - Work collaboration tool
 - Phone call
 - Text messaging
 - Face to face
 - Other?

So you have a messy inbox?

- Folders
- Flagging
- Different between:
 - Outlook
 - Gmail
 - Apple

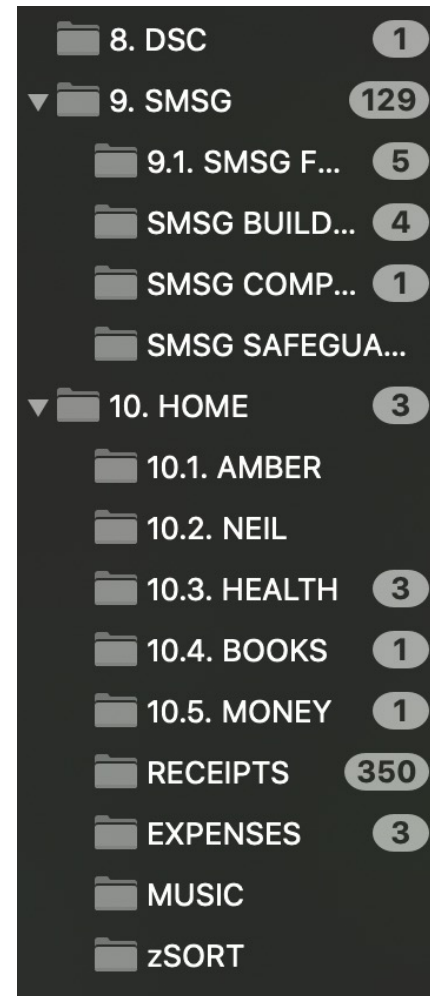
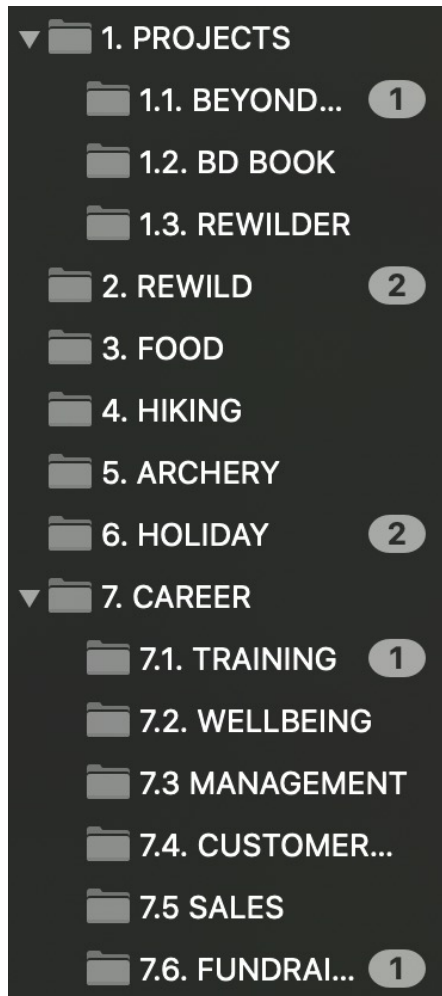


Folder system

∨	Inbox	
∨	1. LIVE	
	🐱 ToDo	
	🐱 Upcoming trai... 8	
	🐱 Waiting For	
∨	2. CONT HIST	
>	2.1. ORGS	
	🐱 Fundraising	
	🐱 In-house	
	🐱 Partnerships	
∨	3. REFERENCE	
	★ Personal 1	
	★ Sales 1	
	★ Training 4	
	★ Useful 3	

∨	4. PRODUCT INFO	
	✅ Books 1	
	✅ In-house 2	
	✅ Partnerships 1	
	✅ Research 1	
	✅ Subs	
	✅ Training & eve... 6	
∨	5. OTHER	
>	5.1. LIVE	
>	5.2. CONT HIST	
	Annette	
	👁 Deals 5	
	👁 Rewild 2	
	👁 Wellbeing	
	✍ Expenses	
>	ARCHIVE	

Folder system



How could we automate email?

- IF:
 - Sender = invoices@dsc.org.uk & Subject = Invoice
- THEN:
 - Put in Folder “DSC Invoices”
- Smart folders in Outlook
- Labels in Gmail

What else can we do?

- Flagging
 - Record an action to come back to
- Signatures
 - Most frequently answered questions stored as signatures
- FAQs
 - Record of frequently answered questions



During communication

Make it a calendar event

- I check email between
 - 09.30-10.00
 - 12.00-12.30
 - 15.30-16.00
- You have more email, you schedule more time
- Honour your calendar

Calendar tip

- I check my calendar the work-day before and set alarms for all my meetings
- Calendar is open to be viewed by all colleagues
- Always tackle my biggest objective before emails
- Open online calendar so you can close emails

Started at the bottom

- Anything that takes under 2 minutes, complete!
- Anything that is allocated to a later task, mark!
- Anything urgent, complete!

- Still got time? Keep going!
- No time? Schedule additional calendar event for remaining emails.

If you have URGENT emails?

Set a calendar event first thing

If you have **IMPORTANT** emails?

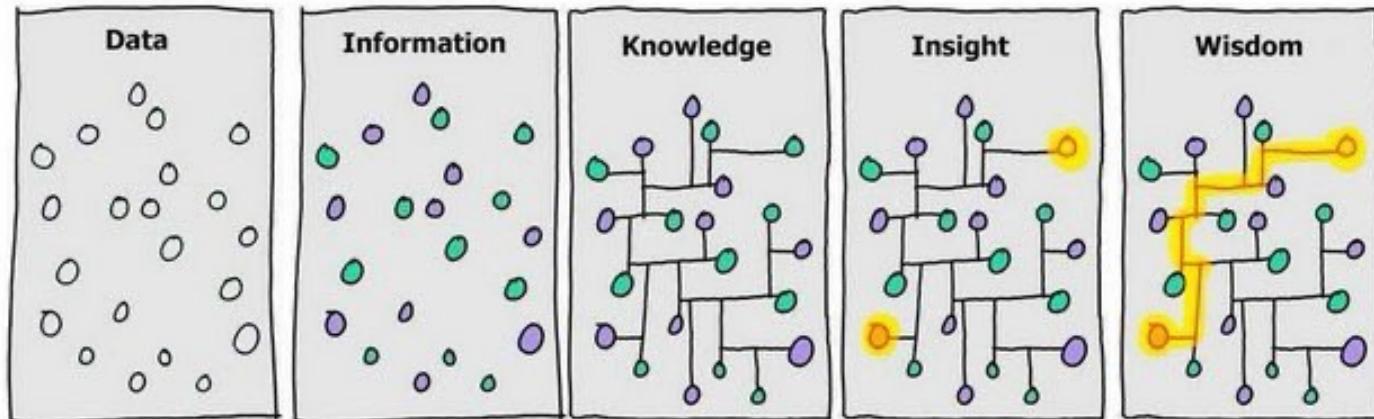
Set a calendar event for when
practical

Set time for when suits you



Regular, quick emails

- Create templates
- Save them as signatures?



How many times should you
'touch' an email?

Organising the inbox

- Deal with anything that takes under two minutes
 - Just do it, please.
- Deal with urgent?
- Flag important or regular tasks

Turn off notifications

- Can you make that final brave step?
- Not just email
 - Social media
 - Shopping
 - Anything fighting for attention
- What notifications do we want?



Key tips

- New folders should take less than 1 minute to add an organise
- The power of *unsubscribe*
- Please try not to touch emails more than once or twice

After communication

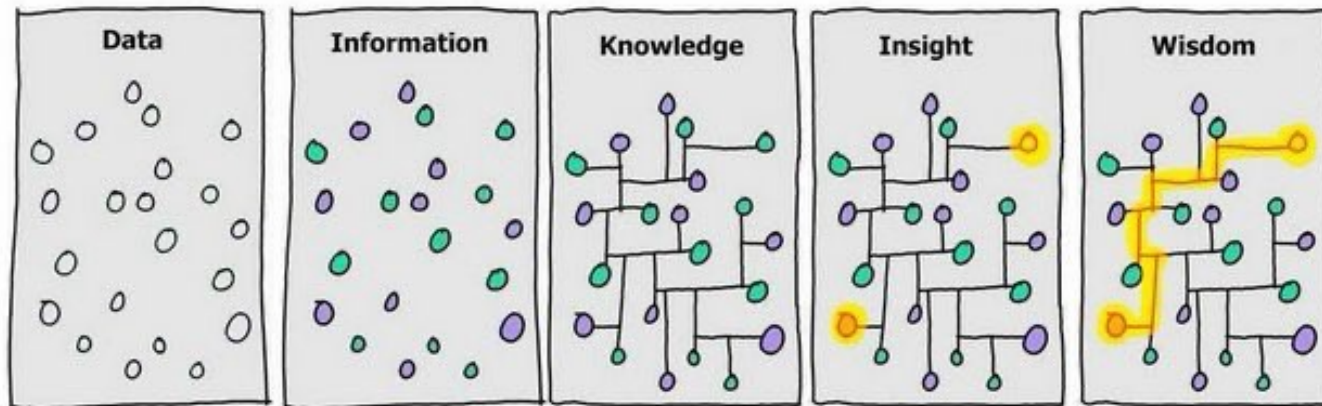
What do we do now?

Empty / actioned inbox?



Update calendar

- Schedule one-off tasks
- Make new regular tasks?



Use a to-do list?

Today	10	Scheduled	58
All	183	Flagged	8
@IN			7
Projects			2
Beyond Domestication			10
BD Book			42
Rewilder			3
DSC			4
Course creation			13
Sales			17
Home			14
Saturday Morning			5

Shopping		7
Next Amazon Order		0
Wishlist		2
Packing		1
George Packing		0
Hiking Trip		0
Stuff To Watch		16
Watching		5
Direct Debits		14
Regular		15
Future		5

Combine home and work?



Final step

Close the window / app

Good practice

*What is important is seldom urgent,
and what is urgent is seldom
important.*

Dwight D. Eisenhower

*When you check your email, will
define your productivity.*

George Knight

Do not touch emails more than
once or twice.

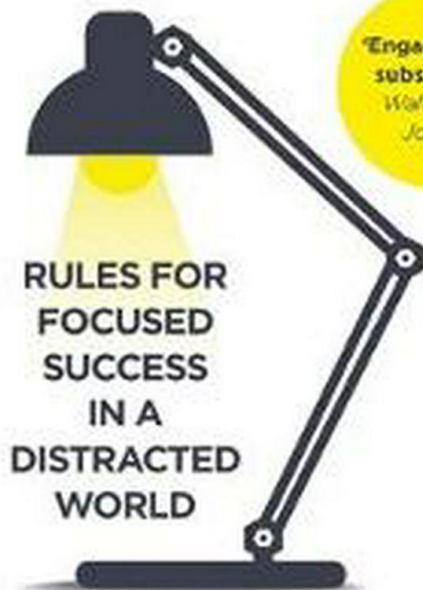


Clean out your digital office?

DEEP WORK

'Cal Newport is a clear voice in a sea of noise,
bringing science and passion in equal measure'

Seth Godin, author of *Linchpin*



'Engaging and
substantive'
*Wall Street
Journal*

RULES FOR
FOCUSED
SUCCESS
IN A
DISTRACTED
WORLD

Cal Newport

Author of *So Good They Can't Ignore You*

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Getting Things Done

the art of stress-free
productivity

from the New York Times bestselling author

David Allen



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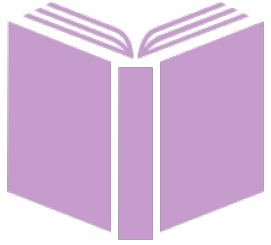
THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE

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SERIES TO BECOME A
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POWERFUL LESSONS
IN PERSONAL CHANGE

WITH A FOREWORD BY JIM COLLINS,
author of *Good to Great* and co-author of *Great by Choice*

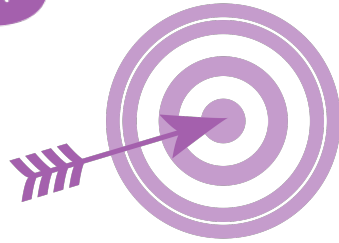
Stephen R. Covey



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Any questions?

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Thank you

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